This brochure supplement provides information about Robert David Zoda that supplements the Zoda Financial, LLC brochure. You should have received a copy of that brochure. Please contact Robert David Zoda, Managing Member if you did not receive Zoda Financial, LLC's brochure or if you have any questions about the contents of this supplement.

Additional information about Robert David Zoda is also available on the SEC's website at www.adviserinfo.sec.gov.

# Zoda Financial, LLC

Form ADV Part 2B - Individual Disclosure Brochure

for

## Robert David Zoda

Personal CRD Number: 1719613 Investment Adviser Representative

> Zoda Financial, LLC 3421 W. Davis Street, Suite 125 Conroe, Texas, 77304 (936) 756-4912 davidzoda@zodafinancial.net

> > UPDATED: 11/09/2017

## Item 2: Educational Background and Business Experience

Name: Robert David Zoda Born: 1966

### **Education Background and Professional Designations:**

#### **Education:**

BS Economics, University of Houston – 1991 MBA Corporate Finance, University of Dallas – 1997

### **Designations:**

#### CFP® - Certified Financial Planner

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP (with flame design) marks (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP Board").

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 62,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education Complete an advanced college-level course of study addressing the financial planning subject areas that CFP
  Board's studies have determined as necessary for the competent and professional delivery of financial planning services,
  and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a
  foreign university). CFP Board's financial planning subject areas include insurance planning and risk management,
  employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- Experience Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics Agree to be bound by CFP Board's Standards of Professional Conduct, a set of documents outlining the ethical and
  practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- Continuing Education Complete 30 hours of continuing education hours every two years, including two hours on the
   Code of Ethics and other parts of the Standards of Professional Conduct, to maintain competence and keep up with
   developments in the financial planning field; and
- ii. Ethics Renew an agreement to be bound by the *Standards of Professional Conduct*. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

Form ADV 2B Version: 11/9/2017

## **Business Background:**

04/2013 - Present	Managing Member - Chief Compliance Officer Zoda Financial, LLC
07/2013 - Present	Registered Representative Purshe Kaplan Sterling Investments
09/2009 - 07/2013	Registered Representative SWS Financial Services
04/2008 - 09/2009	Senior Investment Representative Guaranty Bank
04/2008 - 09/2009	Senior Investment Representative Guaranty Brokerage Services
04/2005 - 03/2008	Financial Advisor First Victoria National Bank
04/2005 - 03/2008	Financial Advisor Primevest
05/2002 - 04/2005	Financial Advisor Washington Square Securities, Inc.
03/2002 - 04/2005	Financial Advisor Herrod & Zoda Financial Services
08/2001 - 05/2004	Adjunct Professor Lee College

# **Item 3: Disciplinary Information**

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business.

#### **Item 4: Other Business Activities**

Robert David Zoda is a registered representative and a licensed insurance agent. From time to time, he will offer clients advice or products from those activities. Clients should be aware that these services pay a commission and involve a conflict of interest, as commissionable products conflict with the fiduciary duties of a registered investment adviser. Zoda Financial, LLC always acts in the best interest of the client; including the sale of commissionable products to advisory clients. Clients are in no way required to implement the plan through any representative of Zoda Financial, LLC in such individual's outside capacities.

## **Item 5: Additional Compensation**

Other than salary, annual bonuses, or regular bonuses, Robert David Zoda does not receive any economic benefit from any person, company, or organization, in exchange for providing clients advisory services through Zoda Financial, LLC.

### **Item 6: Supervision**

As the only owner and representative of Zoda Financial, LLC, Robert David Zoda supervises all duties and activities of the firm. Robert David Zoda's contact information is on the cover page of this disclosure document. Robert David Zoda adheres to all required regulations regarding the activities of an Investment Adviser Representative and follows all policies and procedures outlined in the firm's policies and procedures manual, including the Code of Ethics, and appropriate securities regulatory requirements.

## Item 7: Requirements For State Registered Advisers

This disclosure is required by Texas securities authorities and is provided for your use in evaluating this investment advisor representative's suitability.

- A. Robert David Zoda has **NOT** been involved in any of the events listed below.
  - 1. An award or otherwise being found liable in an arbitration claim alleging damages in excess of \$2,500, involving any of the following:
    - a) an investment or an investment-related business or activity;
    - b) fraud, false statement(s), or omissions;
    - c) theft, embezzlement, or other wrongful taking of property;
    - d) bribery, forgery, counterfeiting, or extortion; or
    - e) dishonest, unfair, or unethical practices.
  - 2. An award or otherwise being found liable in a civil, self-regulatory organization, or administrative proceeding involving any of the following:
    - a) an investment or an investment-related business or activity;
    - b) fraud, false statement(s), or omissions;
    - c) theft, embezzlement, or other wrongful taking of property;
    - d) bribery, forgery, counterfeiting, or extortion; or
    - e) dishonest, unfair, or unethical practices.
- B. Robert David Zoda has **NOT** been the subject of a bankruptcy petition in the past ten years.